



Capable individual needed to manage all sales activities for three social enterprise operations in a lively local non-profit. Project Place has served adults experiencing homelessness for more than 42 years and is an Equal Opportunity Employer. Position includes competitive pay commensurate with experience, 401K with employee match, health and dental cafeteria plan, and generous vacation, sick and holiday allowances.

Job Title: Sales Manager
Reports to: Director of Social Enterprise
Position Type: Full Time

Responsibilities Include:

- Generate new business accounts for vending, food service, janitorial and facility maintenance businesses
- Cross-sell business accounts
- Develop and maintain superior customer service relationships for all business accounts
- Work with Development Department to market and promote enterprises and their growth
- Other tasks as assigned by the Executive Director

Qualifications: Must be highly motivated and have prior sales experience with a proven track record of success. Previous experience with CRM software helpful. Demonstrated communication, interpersonal skills and a willingness to work as a team member are a must. Sensitivity to issues surrounding homelessness and passion for organizational mission required.

Please send information to:

Suzanne Kenney
Executive Director
Project Place
1145 Washington Street
Boston, MA 02118
skenney@projectplace.org (put Sales Manager in subject line)